

# SeeGrid Robots as a Service (RaaS)

**Demand is increasing, and more and more automation use cases are emerging. We are committed to delivering industry-leading material handling mobile automation solutions and making these solutions accessible. In addition to outright purchase and lease options, SeeGrid offers Robots as a Service (RaaS).**

## Maximize Mobile Automation Agility

SeeGrid RaaS enables customers to quickly access the latest SeeGrid technology to automate material handling workflows—reducing upfront costs, improving time to deployment, and providing pathways to access a complete, connected, interoperable SeeGrid Palion™ AMR fleet—all fully supported and maintained by SeeGrid—through a subscription.

**RaaS with SeeGrid provides automation agility, enabling access to the full portfolio of SeeGrid Palion AMRs and enterprise software with the latest capabilities.**

Upfront investment is lower and time to deployment is reduced as compared to an outright purchase. The subscription plan is inclusive of our material handling automation expert services, including training, as well as scheduled Wellness Checks and robot maintenance, support, and software updates, eliminating the need to add on maintenance and support plans.

## Flexible and Scalable AMR Solutions

Flexible and scalable, our RaaS offering provides access to SeeGrid's complete product portfolio of SeeGrid Palion AMRs, enterprise software, and leading services to streamline and reduce time to deployment. Choose the quantity and types of Palion AMRs that best suit your production demands and automation initiatives, and gain a competitive edge with continued access to the latest advancements in robotics technologies.

## Achieve Automation Success—Today and Tomorrow

In addition to having access to the leading innovations in mobile robotics, you will achieve higher degrees of success with automation initiatives due to our consultative approach. Sharing best practices from working with some of the world's largest brands, our skilled team of material handling automation experts can help you automate workflows and validate use cases for continuous improvement throughout your subscription term.

Whether you are evaluating an automation application prior to wider scale deployment, augmenting your robotic workforce, or operationalizing your automation investment allocation, RaaS empowers your facilities to capture the full value of state-of-the-art SeeGrid automation solutions.

### RAAS FROM SEEGRID INCLUDES:

- › **SeeGrid Palion AMR(s) with a thin plate pure lead (TPPL) battery**
- › **Fleet Central including Supervisor fleet management software and Fleet Geek™ analytics software**
- › **Priority availability and end-user training to get you up and running quickly**
- › **Standard Service Plan, scheduled maintenance, and Wellness Checks for a fully operational fleet equipped to perform at maximum utilization**

## Why Choose RaaS?



### CAPTURE THE FULL SEEGRID VALUE

Access to the best and most current AMRs on the market, including our material handling automation application expertise with training and support.



### ACCESS THE LATEST INNOVATIONS

Leverage the latest Palion AMR and enterprise software enhancements, as well as software upgrades.



### FLAT RATES, NO INCREMENTAL COSTS

Benefit from ongoing robot maintenance, support, and software updates, included throughout your subscription term.



### FLEXIBLE AND SCALABLE

Upgrade or modify your Palion AMR fleet to best suit your automation initiatives and support continuous improvement.



### WORRY-FREE MAINTENANCE

Gain a complete, connected, interoperable Palion AMR fleet—all fully maintained by Seegrid.



### SCHEDULED WELLNESS CHECKS

Ensure Palion AMRs are performing at maximum utilization with regular Wellness Checks included in your subscription.

## About Seegrid

Seegrid combines autonomous mobile robots, enterprise software, and best-in-class services for a complete, connected material handling automation solution. With millions of autonomous production miles driven, Seegrid Palion AMRs are reliable, flexible, and proven.

The world's largest manufacturing, warehousing, and logistics companies rely on Seegrid to automate material flow in highly complex environments. From project design through deployment, change management, user training, and data-driven consultation, material flow is both safe and optimized, accelerating automation initiatives today and into the future.

Learn more at [seegrid.com](https://seegrid.com)

### LEARN MORE

For more information about Robots as a Service, contact us.

Email Sales

*This is not an offer to sell any product or service and is for information purposes only. The products and services described herein are subject to change at any time without prior notice.*